

Message Text

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47

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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R 191026Z AUG 76
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 2288

UNCLAS BANGKOK 23343

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJECT: WTDR/FTI - CESCO CO., LTD.

REF: USDOC 12147

1. THAILAND
 2. CNTRY CODE: 549
 3. SER. NO: 0159200
 4. CESCO CO., LTD.
 - 4A. CODE: K
 5. 100-104 MANSION 1, RAJADAMNERN AVENUE
 6. BANGKOK, THAILAND.
 7. ESTABL: 1946
 8. EMPL. 30
 9. SIZE: (20-X) MEDIUM
 10. REPUTATION: (22-X) GOOD
 11. SELLS ITS PRODUCTS IN THE FOLLOWING FOREIGN AREAS
LISTED IN ORDER OF IMPORTANCE: LOCAL.
 12. RPT. DATE: 08/76
 - 13A. 38110/1235 IMP. AGT. DIST. RETL. OF ENGINEERING,
LABORATORY AND SCIENTIFIC AND RESEARCH INSTRUMENTS & ASSO-
CIATED EQUIPMENT.
 - 13B. 28100/1235 IMP. AGT. DIST. RETL. OF LABORATORY CHEMICALS.
 - 13C. 39200/1235 IMP. AGT. DIST. RETL. OF INSTRUMENT FOR
MEASURING, CONTROLLING AND INDICATING PHYSICAL CHARACTERISTICS.
 - 13D. 38400/1235 IMP. AGT. DIST. RETL. OF SURGICAL, MEDICAL AND
DENTAL INSTRUMENTS AND SUPPLIES.
 - 13E. 35853/1235 IMP. AGT. DIST. RETL. OF BLOOD-BANK AND
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MORTUARY REFRIGERATORS.

13F. 32294/1235 IMP. AGT. DIST. RETL. OF LABORATORY GLASSWARE.
13G. 28311/1235 IMP. AGT. DIST. RETL. OF BIOLOGICAL PRODUCTS
FOR HUMAN USE.
13H. 28416/1235 IMP. AGT. DIST. RETL. OF DETERGENT FOR
HOSPITAL AND LABORATORY.
14. CONTACT: PRASAN BURANABHANDU TITLE: MANAGING DIRECTOR
15. CABLE: CESCOLIMIT
16. TELEX: N/A
17. TEL. 2223300
18. FINANCIAL REFS: BANK OF AMERICA, SURIWONGSE ROAD, BANGKOK;
THE CHARTERED BANK LTD., SALADAENG CIRCLE, BANGKOK.
19. TRADE REFS: N/A
20. AGENCY REP: AMERICAN STERILIZER CO., ERIE, PA., AUTOCLAVE,
ACQ: 1962; BECKMAN INSTRUMENTS INC., FULLERTON, CA., ELECTRO-
NIC EQUIPMENT, ACQ: 1958; THE BURDICK CORP., MILTON, WISC.,
ELECTROMEDICAL EQUIPMENT, ACQ: 1953; GOMCO SURGICAL MFG. CORP.,
BUFFALO, NEW YORK, SUCTION UNITS, ACQ: 1960; INT'L EQUIPMENT
CO., NEEDHAM HEIGHTS, MASS., CENTRIFUGE MACHINES, ACQ: 1959;
STRYKER INT'L, KALAMAZOO, MICH. ORTHOPAEDIC
EQUIPMENT, ACQ: 1962; OHIO MEDICAL PRODUCTS, MADISON, WISC.,
ANESTHESIA MACHINES AND INCUBATORS, ACQ: 1956; TECHNICON CORP.,
TARRYTOWN, NEW YORK, AUTOANALYSER, ACQ: 1956; AMERICAN OPTICAL
CO., SOUTHBRIDGE, MASS., MICROSCOPES AND SCIENTIFIC EQUIPMENT,
ACQ: 1961; AMERICAN CYSTOSCOPE MAKERS, 8 PELHAM MANOR, NEW
YORK, MEDICAL INSTRUMENTS, ACQ: N/A; BARNSTEAD STILL & STERILI-
ZER, 225 RIVERMORE STREET, W. ROXBURY, MASS., DISTILLING PLANTS
AND EQUIPMENT, ACQ: 1959; CORNING GLASS INTERNATIONAL S.A.,
P.O. BOX 2000, CORNING, NEW YORK, LABORATORY GLASSWARE, ACQ:
N/A; GENERAL BIOLOGICAL SUPPLY HOUSE INC., BUFFALO, NEW YORK,
BLOOD BANK REFRIGERATORS, MORTUARY REFRIGERATORS, ACQ: N/A.
21. SUBJECT FIRM WAS ESTABLISHED IN 1969 WITH AN AUTHORIZED
CAPITAL OF \$100,000 TO TAKE OVER THE BUSINESS OF THE CHEMICAL
EQUIPMENT SUPPLIES CO., LTD. WHICH WAS ORIGINALLY ESTABLISHED IN
1946. IT ACTS AS IMPORTER, AGENT AND DISTRIBUTOR OF MEDICAL AND
SURGICAL EQUIPMENT, CHEMICALS AND DETERGENTS FOR HOSPITALS,
ALL KINDS OF SCIENTIFIC INSTRUMENTS AND LABORATORY EQUIPMENT,
IMPORTED FROM U.S.A. (85 PER CENT), EUROPE AND AUSTRALIA. ITS
SALES VOLUME IN 1975 WAS REPORTED TO BE \$2,250,000. SUBJECT
FIRM ENJOYS A GOOD REPUTATION AMONG BUSINESS CIRCLES AND CUSTO-
MERS, BOTH GOVERNMENTAL AND PRIVATE. LOCAL BANKS REPORT FAVORA-
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BLY ON THE SUBJECT FIRM AS MAINTAINING A SATISFACTORY ACCOUNT
AND WELL-CONDUCTED DEALINGS. IT IS CONSIDERED A GOOD TRADE
CONTACT FOR U.S. FIRMS.

22. PREPARED BY: SATHIT APPROVED BY: THOMAS C. STAVE
AT: AMEMBASSY BANGKOK.
WHITEHOUSE

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NNN

Message Attributes

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Disposition Approved on Date:
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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04 MAY 2006

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Review Release Date: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
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Status: NATIVE
Subject: WTD/FTI - CESCO CO., LTD.
TAGS: BEXP, TH
To: COM
Type: TE
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